#### THE WEXNER FOUNDATION



#### SUMMIT ON LEADERSHIP SKILLS:

Where Are You? Tools for Continued Crisis Management with Dutch Leonard

COVID-19, Crisis Management, and Innovation



COVID-19 is a medical phenomenon.

The COVID-19 *CRISIS* goes far beyond that.



# How do we understand the nature of this event

• • •

... and what that implies about our leadership tasks?



What characteristics of this event make it different from what you have seen in past events?

(chat in a few words)



**Physical Realities** 

Global

**Enormous scale** 

High uncertainty

High stakes

Lives and health

**Economy** 

**Unknown duration** 

. . .



#### Physical Realities

Global
Enormous scale
High uncertainty
High stakes
Lives and health
Economy
Unknown duration

**Implications** 

No existing plan Beyond existing resources

Fear and confusion

Goals / Actions

\*Everyone\* involved

**Politicians** 

**Experts** 

Media ...

Public



What do we do ...

... when **no one knows** what to do?



### Major emergencies are a VOLCANO



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- 1) Issues
- 2) Competing priorities
- 3) Questions
- 4) Decisions
- 5) Tasks
- 6)...



## In *routine* events, all of those are *familiar*



### In *routine* events, all of those are *familiar*

In COVID-19 ...

... VIRTUALLY
NOTHING HAS BEEN
(OR WILL BE)
FAMILIAR



So .. what do we do ... when *no one knows* what to do?

WE HAVE TO FIGURE IT OUT, IN REAL TIME, UNDER STRESS



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WE HAVE TO FIGURE IT OUT, IN REAL TIME, UNDER STRESS

This is what crisis management *is* ... and the way you have been feeling is how it *feels*.

A central message to all of you:
YOU HAVE BEEN SPEAKING PROSE ALL OF YOUR LIFE!



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That is:

You have all been implementing the basic concepts of crisis management (!)



Let's look briefly at a few of the key concepts/ approaches you all have been implementing ...

the concepts we teach when we teach crisis management

# Because we don't have pre-existing answers ...



Because we don't have pre-existing answers ...

the answer to every COVID-19 question ...

... is a PROCESS



Three Key Elements:

(I) Structure

(II) People

(III) Problem-solving method



#### (I) Structure: Critical Incident Management Team

Comprehensive reach
Tracks evolution
Defines questions
Deliberates / Delegates
Communicates



# Communication: Stockdale Principles

- (1) Brutal honesty
- (2) Rational basis for hope



# Communication: Stockdale +1 Principles

- (1) Brutal honesty
- (2) Rational basis for hope
- (3) Empathy



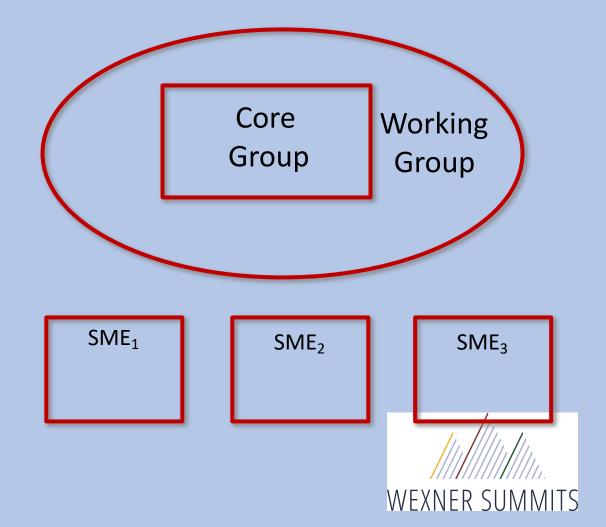
Who know etting and organization (clients, operations, suppliers, ...)

Who understand the external situation

Who understand the key values / goals / interests
YOUR MISSION



#### Team



(1) Understand the situation



- (1) Understand the situation
- (2) Create options



- (1) Understand the situation
- (2) Create options
- (3) Predict outcomes



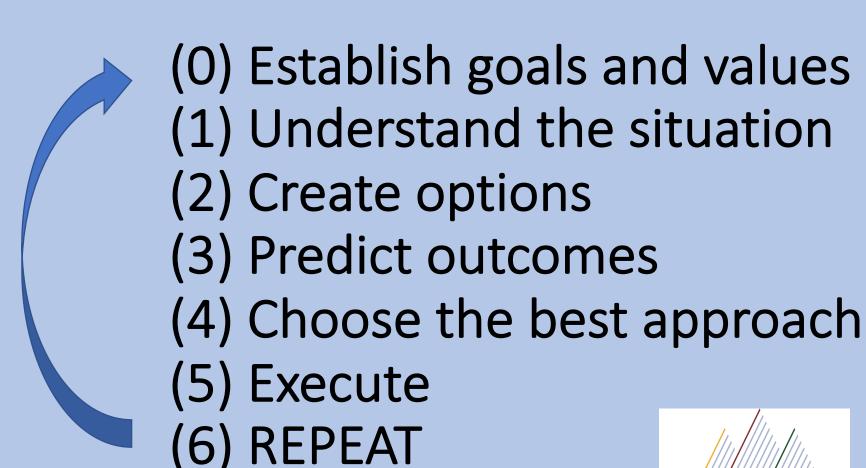
- (1) Understand the situation
- (2) Create options
- (3) Predict outcomes
- (4) Choose the best approach



- (0) Establish goals and values
- (1) Understand the situation
- (2) Create options
- (3) Predict outcomes
- (4) Choose the best approach



- (0) Establish goals and values
- (1) Understand the situation
- (2) Create options
- (3) Predict outcomes
- (4) Choose the best approach
- (5) Execute



## (III) Problem-solving: Agile, Iterative

- (0) Establish goals and values
- (1) Understand the situation
- (2) Create options
- (3) Predict outcomes
- (4) Choose the best approach
- (5) Execute
- (6) REPEAT



## Does that look familiar? It SHOULD!

- (1) OODA Loop
- (2) Rational Action Model
- (3) Generalized Problem-Solving



## Does that look familiar? It SHOULD!

- (1) OODA Loop
- (2) Rational Action Model
- (3) Generalized Problem-Solving
- (4) CASE METHOD!



#### IV. Execute Chosen Actions, **But Treat** Them as Tentative and Experimental



V. Set Reasonable Expectations: Rapid learning Not everything will work We'll keep working ... until it does



So .. what do we do going forward ...

... when **STILL no one knows** what to do?

WE HAVE TO KEEP FIGURING IT OUT, IN REAL TIME, UNDER STRESS



# What do you see as the current and oncoming challenges of this continuing event?

**Breakout Groups Discussion** 

On Return:
One person from your group:
Chat in 1-2 challenges



## Questions? Comments? Observations?



## AT BEST ... we are now in the *muddled middle*



#### An implication:

### Resist giving quick answers



Three Key "Features:"

(1) We don't yet understand the situation as it is now

(2) The *situation* will keep changing

(3) The *response* will keep changing

### Watershed Disruptions Generate Permanent Changes

e.g., "Post-war" changes to the physical and social landscape: **Technology Trade Land Use** Real estate **Philanthropy** 



## COVID-19 is a Watershed Disruption

Will accelerate existing trends
New discoveries we won't forget
Telecommuting
Transportation
Land use? Housing? Facilities?

• •

## Disruptions also generate enormous opportunities



## The four chapters of COVID-19

- (1) The acute phase
- (2) The muddled middle
- (3) The COVID-19 endgame changes wrought by COVID
- (4) A changed \*and more rapidly changing\* world after COVID

Beyond this crisis ...

... lies continuous rapid innovation



The crisis leadership skills you are now acquiring are going to be useful for a long time to come!



## LOOK FOR OPPORTUNITY



A Rational Basis for Hope:
Your
Leadership

Resilience is adaptability, personified



### We systematically underpredict our adaptive capacity



#### <u>DO</u> take care

At best – now at the start of the middle Don't get worn out on the first lap Self care is critical This will continue to be a marathon



A sign on a door here:
We \*are\* the professionals



A sign on a door here: We \*are\* the professionals This \*is\* the bigtime



A sign on a door here: We \*are\* the professionals This \*is\* the bigtime This is \*not\* a rehearsal





This may be one of the **HARDEST** things that we have ever done.



This may be one of the **HARDEST** things that we have ever done.

**YOU** can do it.



This may be one of the **HARDEST** things that we have ever done.

YOU can do it.

**ONLY** you can do it.



## GOOD LUCK and GODSPEED



